

What's the C.O.S.T.

Can Organizations Support Transparency?

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Learning Objectives

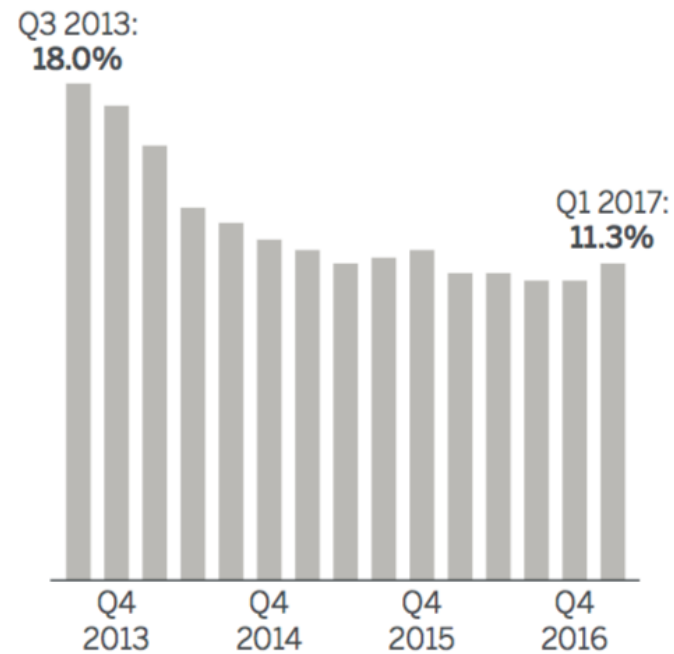
After this session, participants will be able to share back learning on:

- Landscape surrounding cost transparency
- Overview of the market and payer-provider priorities as it relates to cost transparency
- Perspectives on cost transparency from the front end/ registration and pharmacy

Increase in Coverage

22M: HHS Estimates of adults who gained coverage as a result of the ACA

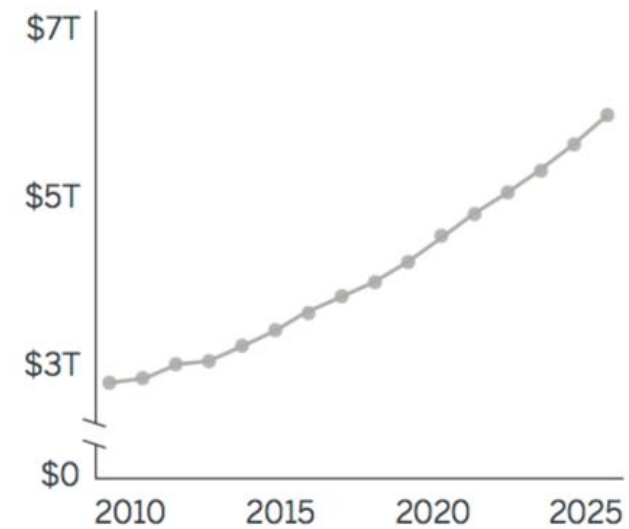
U.S. Adult Uninsured Rate



\$44.6B: Estimated increase in hospitals' net income due to new coverage under the ACA (2014-2016)

National Health Expenditures

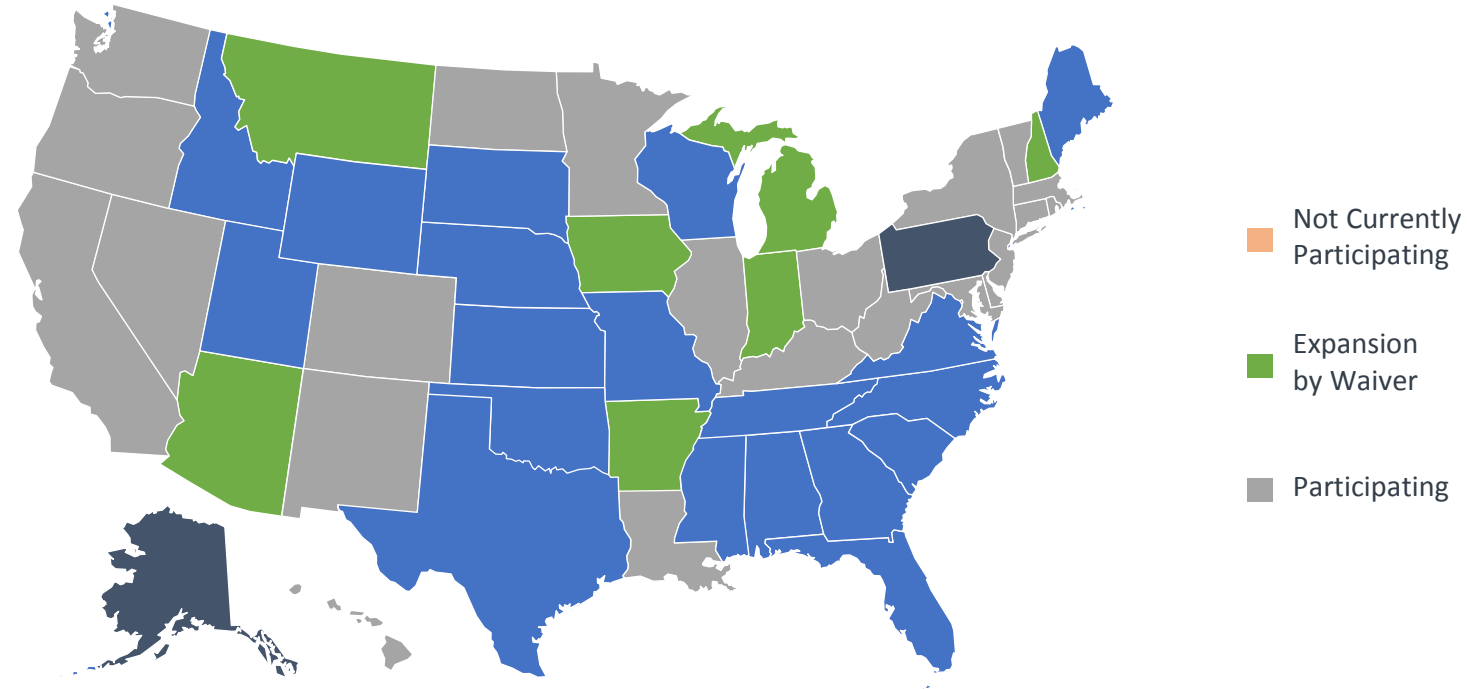
*Actual Spend FY2010–2015,
Projected FY2016–2025*



Increase in Medicaid

31 States and DC Have Approved Expansion

As of October 2017



\$68B

Federal spending on Medicaid expansion population, FY2015

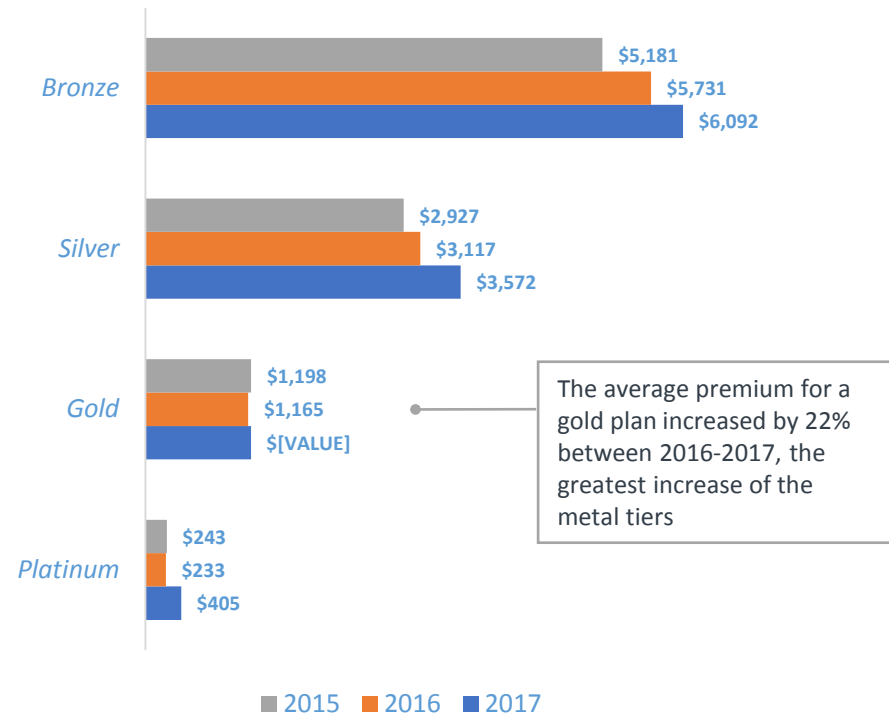
\$4.3B

State spending on Medicaid expansion population, FY2015

Sources: 1. Senate Appropriations Committee, "Bipartisan Budget Act of 2018," February 2018; Mitchell, A., "Medicaid's Federal Medical Assistance Percentage (FMAP)," *Congressional Research Service*, Feb. 9, 2016; Maness, R., "Thirty-One States Face Revenue Shortfalls for the 2017 Fiscal Year," *Multi-State*, Jan. 3, 2017; O' Donoghue, J., "Medicaid could make up close to half of Louisiana's state budget," *nola.com*, April 5, 2017; Mitchell, A., "Medicaid Disproportionate Share Hospital Payments," *Congressional Research Service*, June 17, 2016; Health Care Advisory Board interviews and analysis.

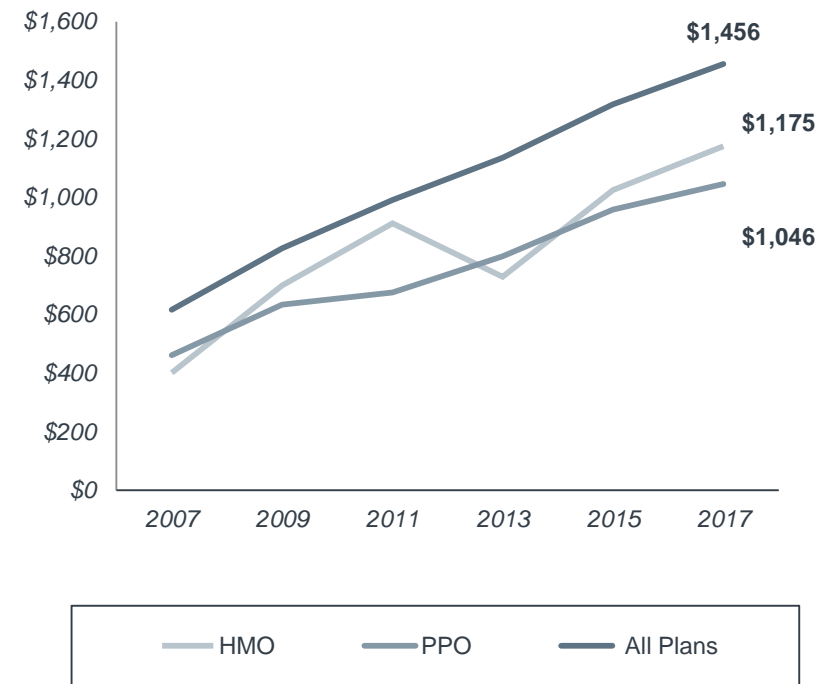
Increase in HDHPs

Average Deductible for Exchange-Sold Health Plans



Employer Sponsored Insurance Average Deductible for Single Coverage

By Plan Type, 2007-2017



Source: Health Pocket, "Aging Consumers Without Subsidies Hit Hardest by 2017 Obamacare Premium & Deductible Spikes," October 2016; "Health Pocket, "2015 Obamacare Deductibles Remain High but Don't Grow Beyond 2014 Levels," November 2014; Kaiser Family Foundation, "2017 Marketplace Selection by Metal Level," 2018; Market Innovation Center interviews and analysis.

The Transparency Landscape

- Hospitals are required by the ACA to make public their standard charges for the items and services they provide (whether the charge master or another form), or their policies for allowing the public to view a list of those charges in response to an inquiry
- More than 50% of the United States have at least one law related to transparency
- BUT.... most of the country fails in meeting the transparency standards; 43 States failed; states receiving a “passing” grade – OR, CO, ME, MD, NH, VA, VT

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Q & A



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